P-3
WSSM: Don Schmitt

Aviation Lead Center
Customer & Weapon System Focused Metrics

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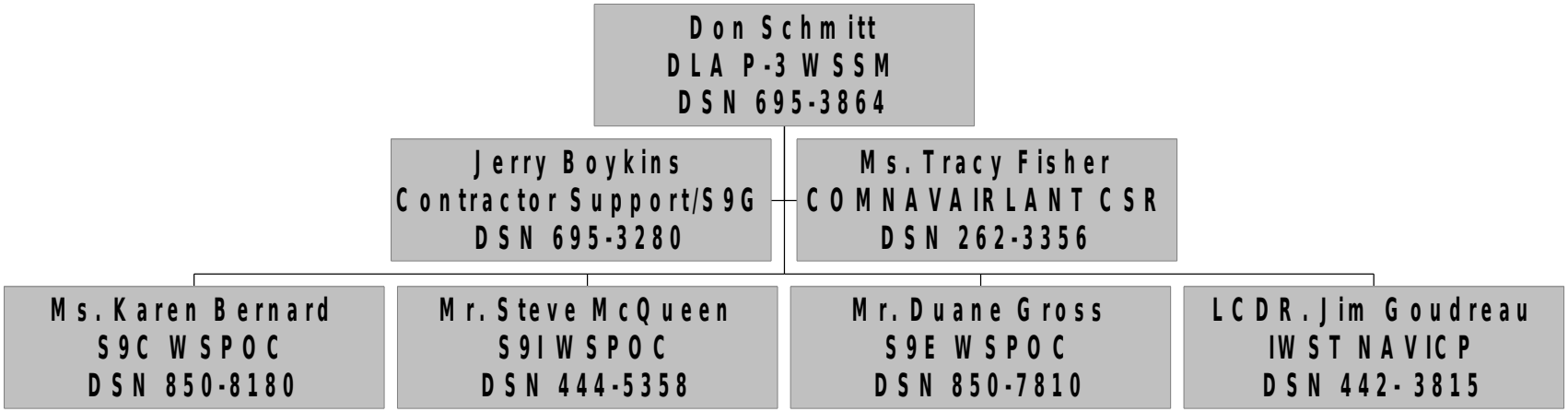
AVIATION LEAD CENTER MANAGEMENT TEAM



P-3 (WSDC - 63N) DODAAC TABLE

PM: CAPT Steve Eastburg, USN
APML: CDR Buckley, USN
WSSM: Don Schmitt

OPERATIONAL			NADEP AIRFRAME	
DODAAC	LOCATION		DODAAC	LOCATION
R3283A	DIEGO GARCIA		N00189	FISC NORFOLK
N00158	NAS WG		N00244	FISC SAN DIEGO
N00206	NAS NEW ORLEANS		N62649	FISC YOKOSUKA
N00207	NAS JACKSONVILLE		N65886	NADEP JACKSONVILLE
N00246	NAS NORTH ISLAND		N65888	NADEP NORTH ISLAND
R09124	MALS 24 MCAS KANOHE		N68836	FISC JACKSONVILLE
N00389	NS ROOSEVELT ROADS,		N65923	NADEP CHERRY POINT
N00620	NAS WHIDBEY			
N00421	NAWC PAX RIVER			
N44329	NAS WHIDBEY ISLAND			
N60087	NAS BRUNSWICK ME			
N62995	NAS SIGONELLA SICILY			
N68212	NAF MISAWA JAPAN			
N62507	NAF ATSUGI, JAPAN			
N62863	NS ROTA, SPAIN			
N63032	NAS KEF			
N63126	NAWC POINT MUGU, CA			
N62254	NAF KADENA			
R09930	VQ1			
R09946	VQ2			
R09136	MALS 36			

NSNs MANAGED SEP 04
SOURCE: CFM WEB PORTAL

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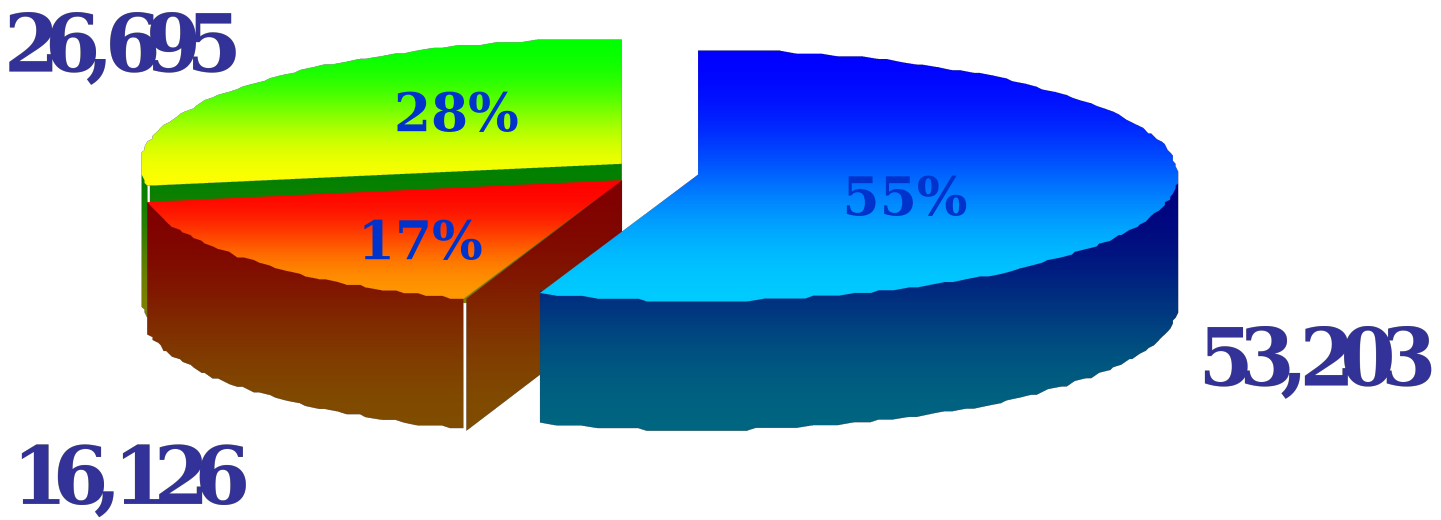

TOTAL – 96,024 NSNs

P-3 (63N)

O GOAL IS BASED ON 18% REDUCTION

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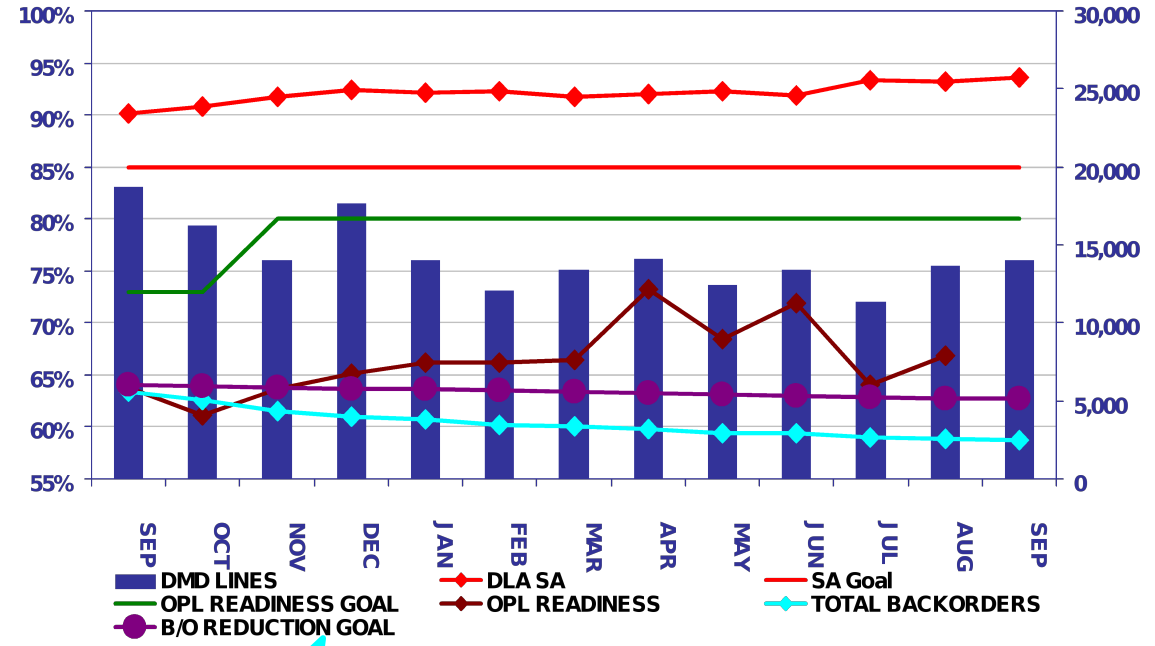
DLA Performance



ISSUE:

- WS Failed MC Rate

DISCUSSION:

- NMCM 26.3%, NMCS 6.8%
- RFT GOAL 79.0, GAP 34.4
- DLA G-Series NSNs = 107
- B/Os Decreased 3.6%, 93 Lines
- B/Os 48.6% Below Goal
-

Backorder Index 5.65

READINESS CRITERIA

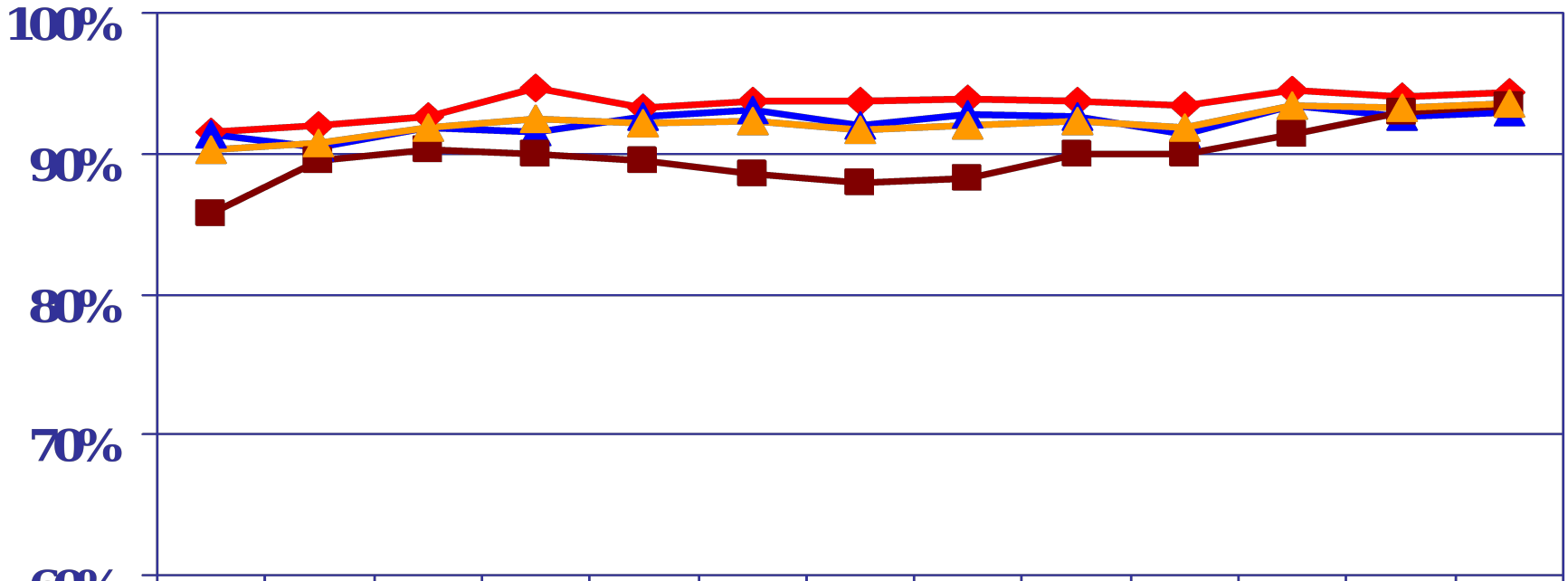
	SA	MC
GOAL	85.0%	80.0%
ACTUAL	93.6%	66.9%

- NAVRIIP Involvement
- Weekly Critical Item review

Source: CFM Web Portal

CUSTOMER FOCUSED METRICS
SUPPLY AVAILABILITY

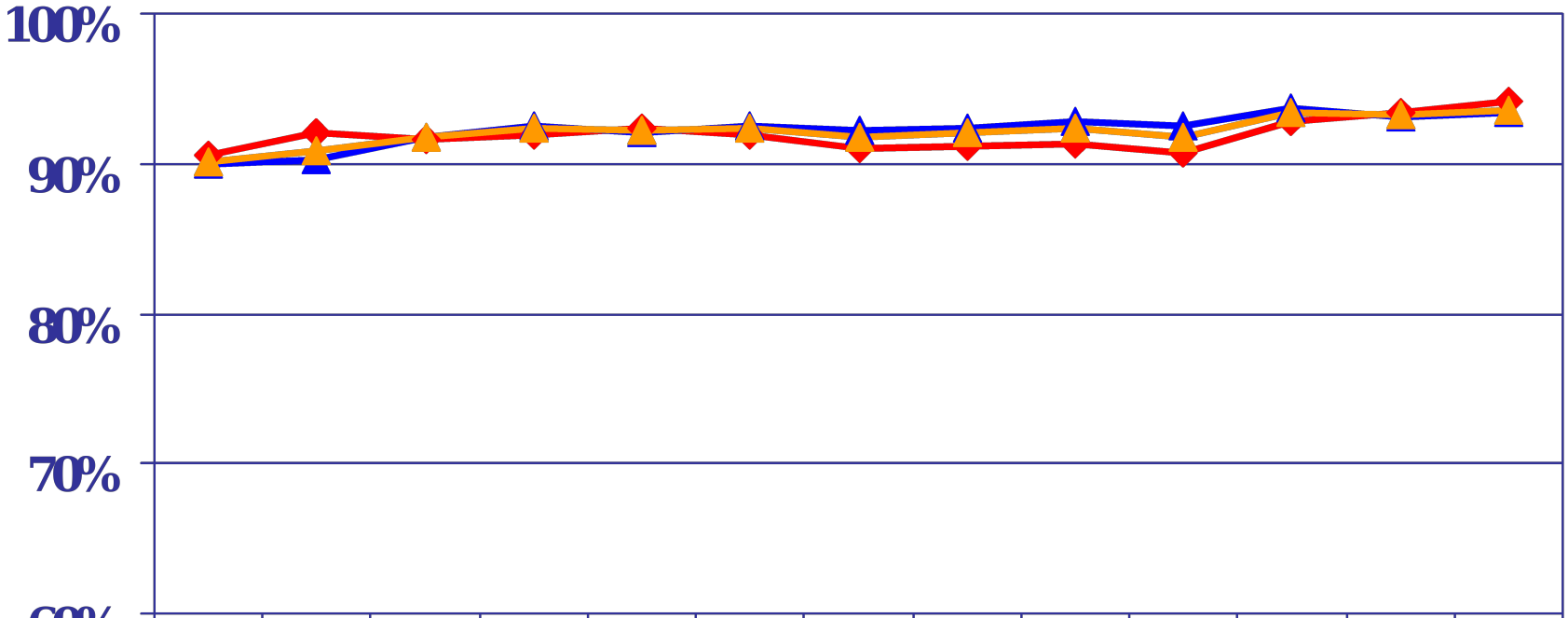
P-3 DLA TOTAL



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	91.5%	92.0%	92.7%	94.6%	93.3%	93.7%	93.7%	93.8%	93.7%	93.4%	94.6%	94.1%	94.3%
DSCP	91.3%	90.4%	91.9%	91.6%	92.6%	93.1%	92.0%	92.7%	92.6%	91.5%	93.5%	92.7%	93.0%
DSCR	85.8%	89.5%	90.3%	90.0%	89.5%	88.6%	88.0%	88.2%	89.9%	90.0%	91.4%	93.0%	93.4%
DLA	90.2%	90.8%	91.8%	92.4%	92.1%	92.3%	91.7%	92.0%	92.3%	91.8%	93.4%	93.2%	93.6%

CUSTOMER FOCUSED METRICS
SUPPLY AVAILABILITY

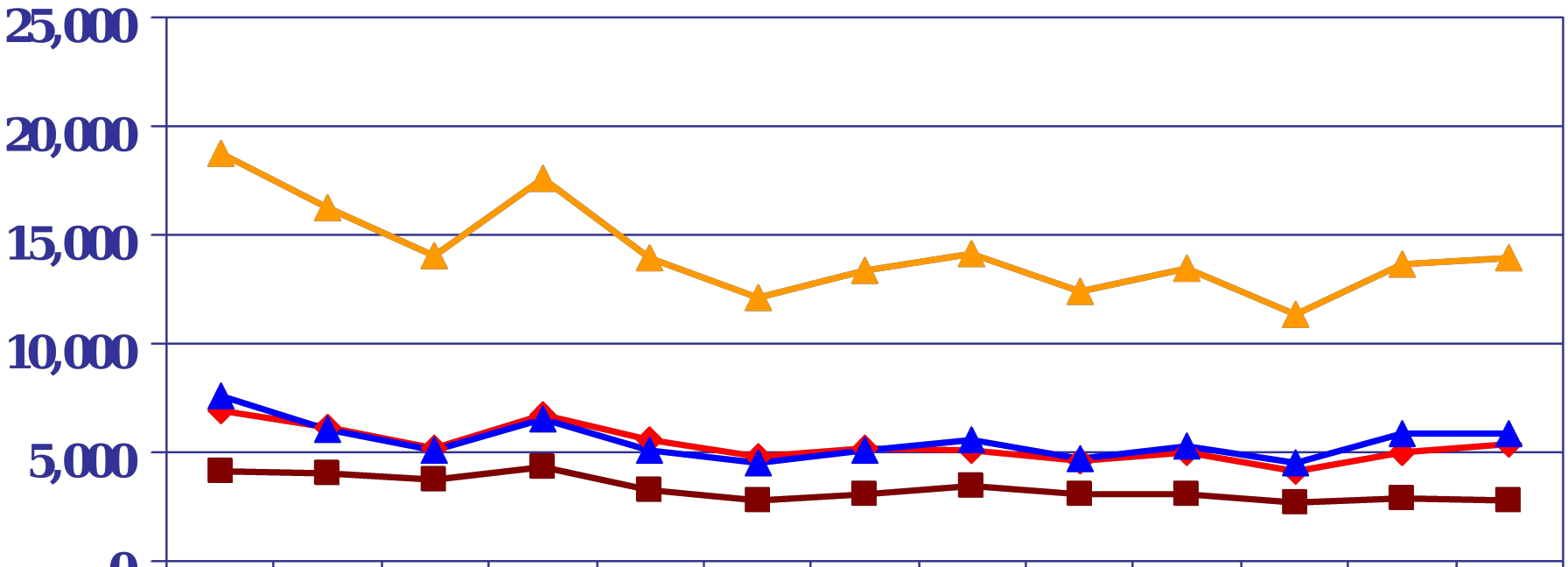
P-3 BY CUSTOMER SEGMENT



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
NADEP	90.6%	92.0%	91.6%	91.9%	92.4%	91.9%	91.0%	91.2%	91.3%	90.8%	92.8%	93.4%	94.1%
Operational	90.0%	90.2%	91.8%	92.5%	92.0%	92.5%	92.1%	92.3%	92.8%	92.5%	93.7%	93.2%	93.4%
DLA Total	90.2%	90.8%	91.8%	92.4%	92.1%	92.3%	91.7%	92.0%	92.3%	91.8%	93.4%	93.2%	93.6%

CUSTOMER FOCUSED METRICS DEMAND PATTERN

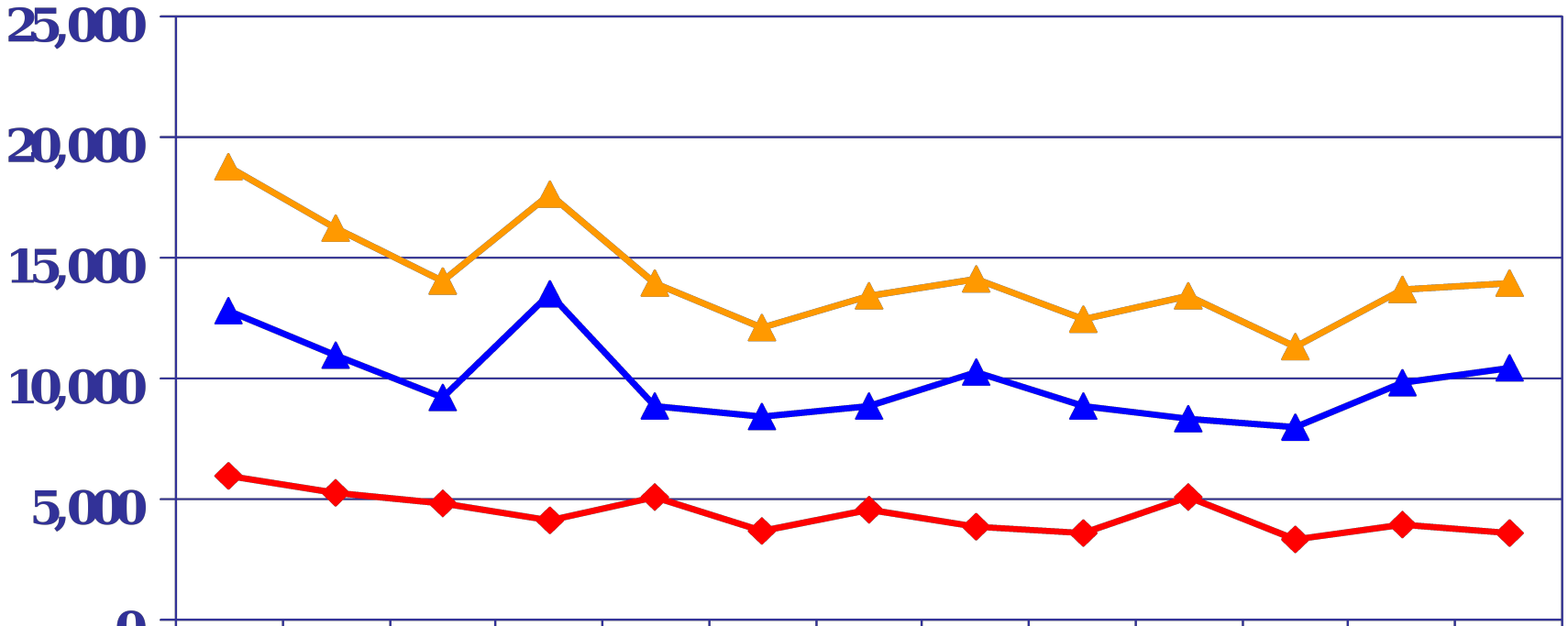
P-3 TOTAL



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	6,960	6,134	5,190	6,726	5,602	4,828	5,224	5,121	4,614	5,010	4,165	4,960	5,357
DSCP	7,623	6,105	5,109	6,560	5,110	4,525	5,052	5,537	4,726	5,334	4,521	5,846	5,827
DSCR	4,152	4,024	3,721	4,342	3,269	2,748	3,112	3,483	3,108	3,087	2,653	2,887	2,799
DLA	18,735	16,263	14,020	17,628	13,981	12,101	13,388	14,141	12,448	13,431	11,339	13,693	13,983

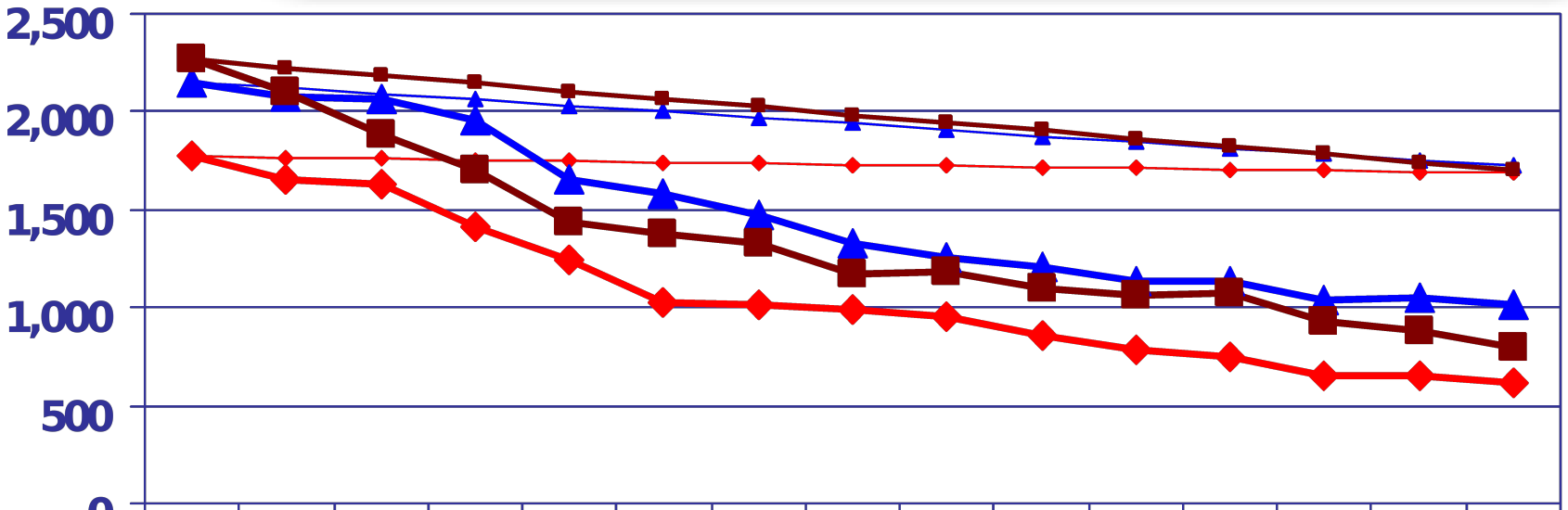
CUSTOMER FOCUSED METRICS DEMAND PATTERN

P-3 BY CUSTOMER SEGMENT



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
NADEP	5,935	5,296	4,827	4,091	5,080	3,666	4,525	3,877	3,596	5,065	3,344	3,905	3,582
Operational	12,800	10,967	9,193	13,537	8,901	8,435	8,863	10,264	8,852	8,366	7,995	9,788	10,401
DLA Total	18,735	16,263	14,020	17,628	13,981	12,101	13,388	14,141	12,448	13,431	11,339	13,693	13,983

P-3 BACKORDER REDUCTION GOALS BY ICP



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	1774	1652	1630	1410	1243	1027	1017	989	952	859	780	751	658	652	620
DSCC GOAL	1774	1768	1761	1755	1749	1742	1736	1730	1723	1717	1711	1704	1698	1692	1685
DSCP	2154	2083	2068	1954	1657	1586	1471	1327	1257	1211	1130	1135	1044	1047	1020
DSCP GOAL	2154	2123	2093	2062	2031	2000	1970	1939	1908	1877	1847	1816	1785	1754	1724
DSCR	2269	2105	1880	1704	1435	1375	1332	1168	1181	1096	1058	1080	927	878	798
DSCR GOAL	2269	2228	2188	2147	2107	2066	2026	1985	1945	1904	1864	1823	1783	1742	1702

Source: CFM Web Portal

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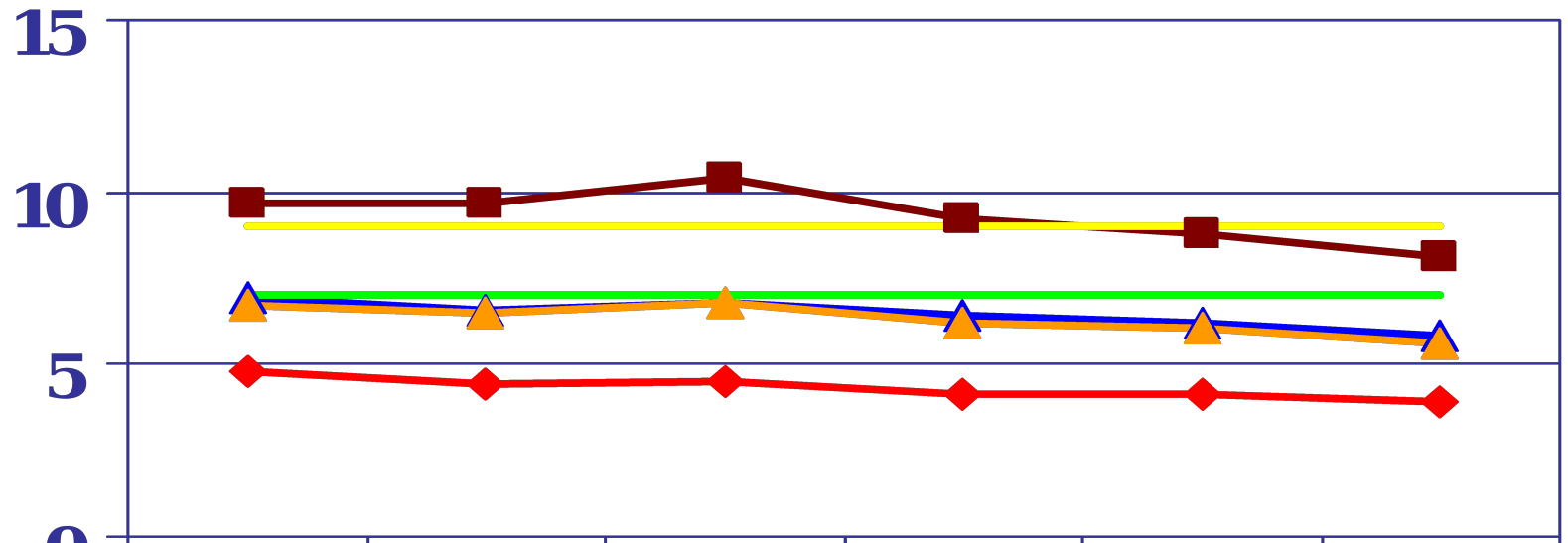
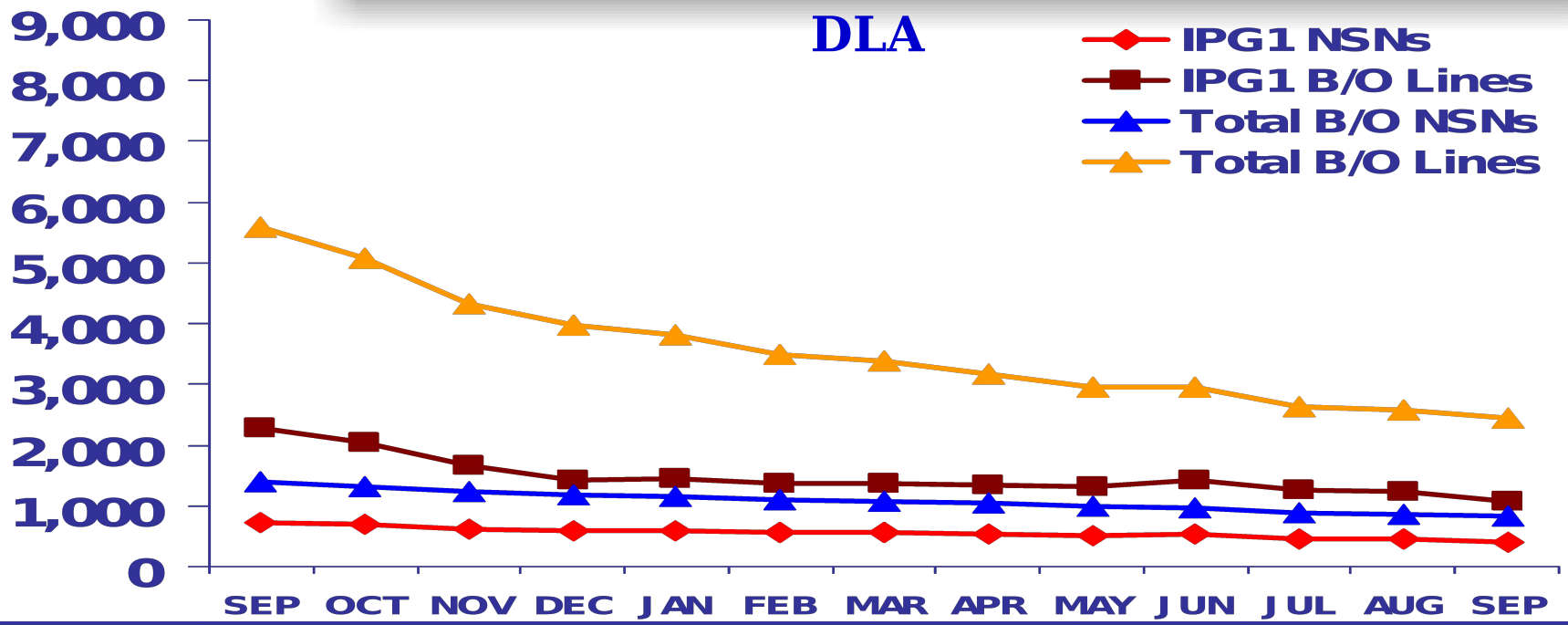


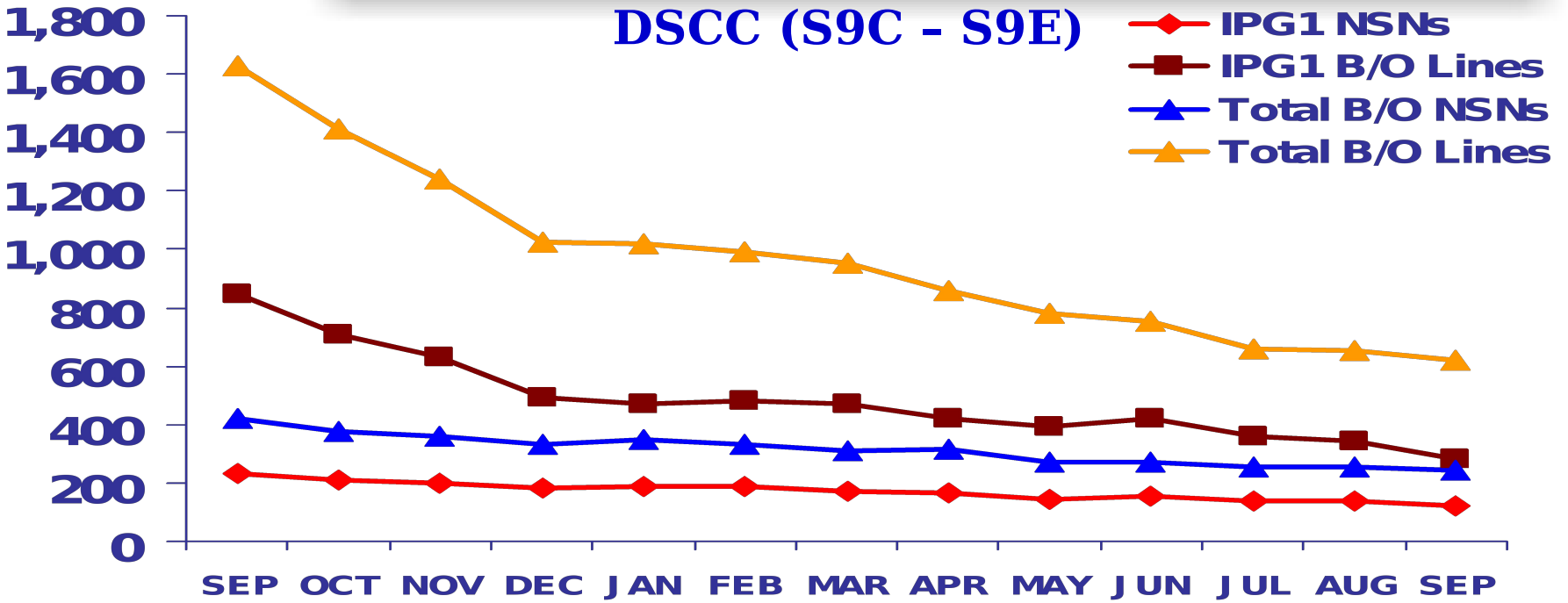
	Apr	May	Jun	Jul	Aug	Sep
DSCC	4.78	4.44	4.5	4.13	4.12	3.88
DSCP	6.91	6.56	6.82	6.40	6.21	5.87
DSCR	9.65	9.65	10.45	9.27	8.81	8.11
DLA	6.76	6.49	6.79	6.23	6.04	5.65
UCL Yellow	9	9	9	9	9	9
Goal Green	7	7	7	7	7	7

P-3 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



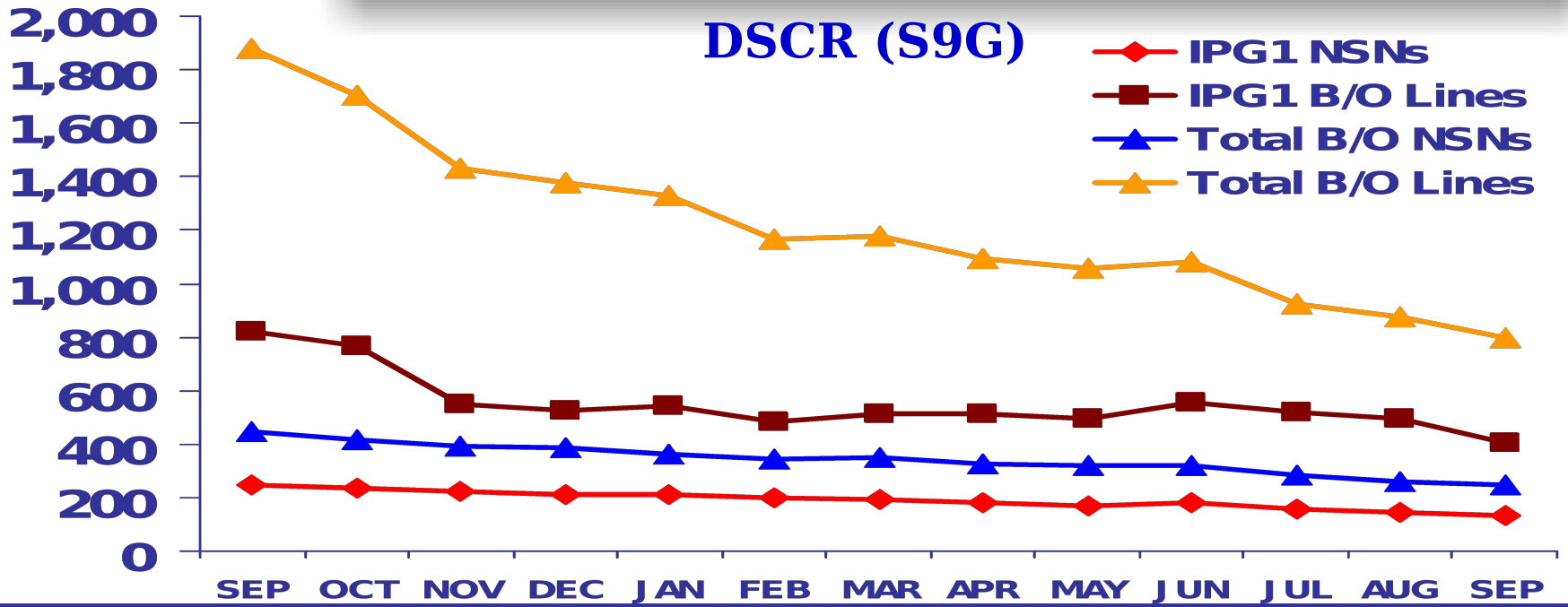
	NSNs	IPG 1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	546	1356	368	210	162	240	376
May-04	509	1308	298	232	175	239	364
Jun-04	526	1414	355	221	395	304	354
Jul-04	458	1272	239	234	163	321	315
Aug-04	446	1239	255	169	178	316	321
Sep-04	415	1083	184	149	124	300	326

P-3 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



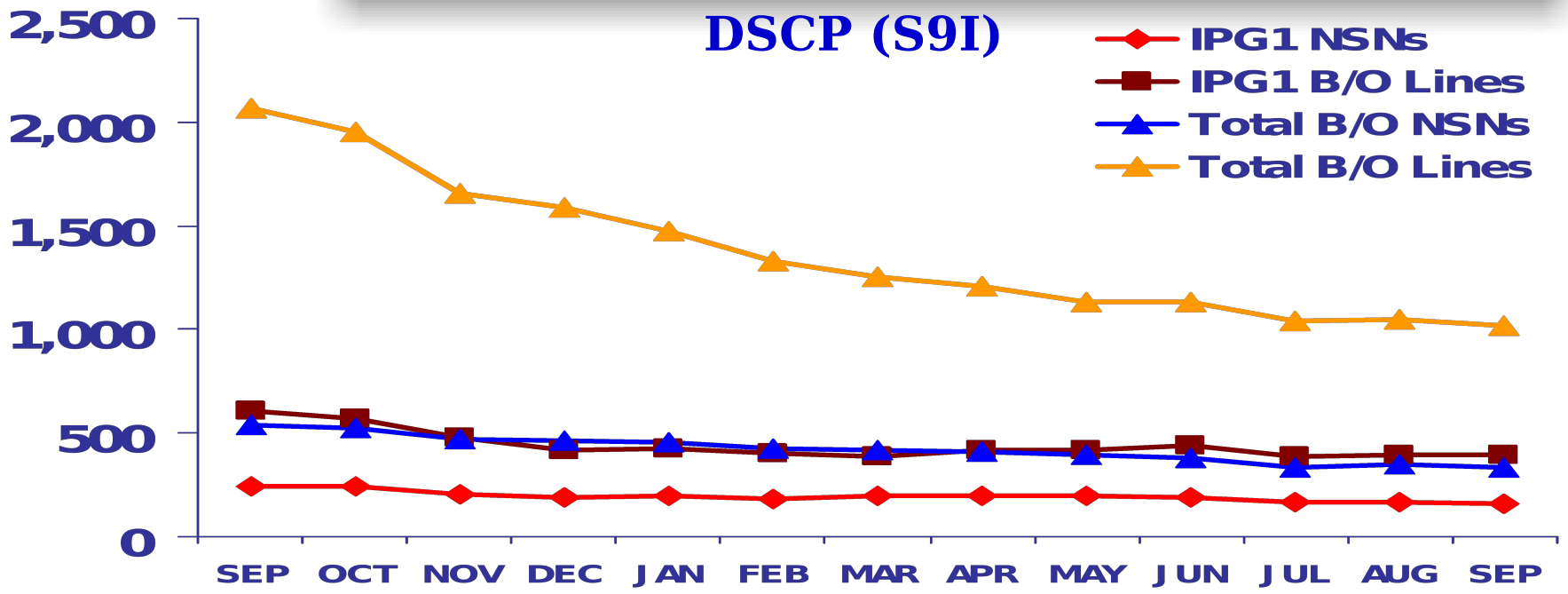
	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	165	423	91	48	73	97	114
May-04	145	394	96	52	27	80	139
Jun-04	153	420	104	76	41	68	131
Jul-04	138	361	66	73	50	62	110
Aug-04	136	345	74	42	46	67	116
Sep-04	124	284	58	32	28	65	101

P-3 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



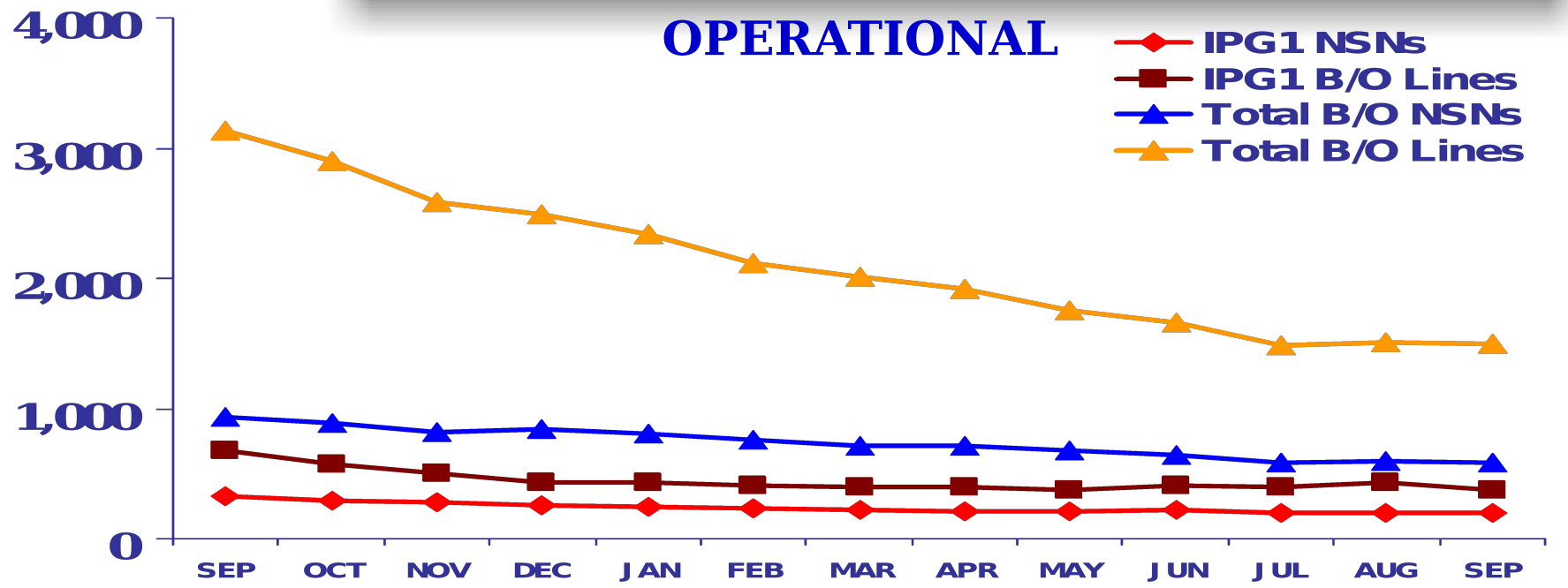
	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	180	512	161	90	57	74	130
May-04	169	498	113	96	87	95	107
Jun-04	182	556	128	77	81	162	108
Jul-04	156	520	100	82	62	166	110
Aug-04	143	497	63	73	71	153	137
Sep-04	135	403	39	35	51	129	149

P-3 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



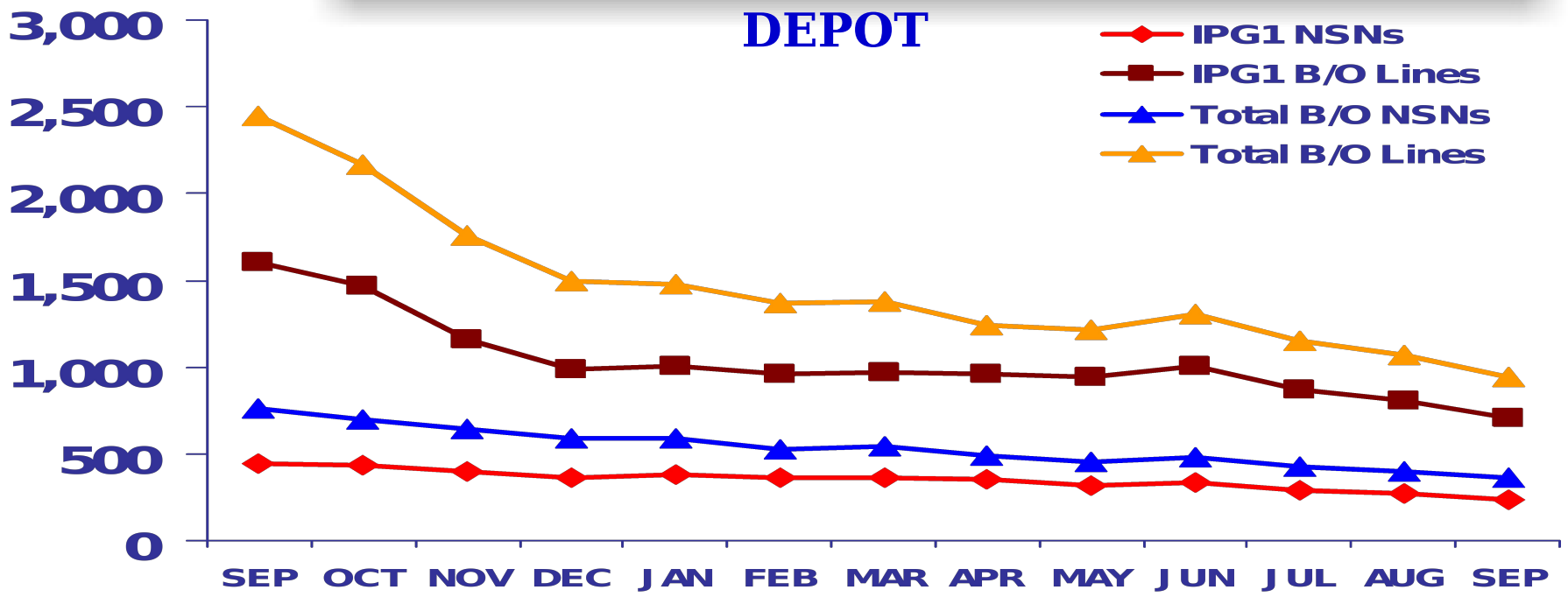
	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	201	421	116	72	32	69	132
May-04	195	416	89	84	61	64	118
Jun-04	191	438	123	68	58	74	115
Jul-04	164	391	73	79	51	93	95
Aug-04	167	397	118	54	61	96	68
Sep-04	156	396	87	82	45	106	76

P-3 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	213	396	146	67	52	67	64
May-04	207	369	114	84	47	66	58
Jun-04	217	408	132	83	50	85	58
Jul-04	197	403	127	67	50	98	61
Aug-04	201	432	146	79	47	80	80
Sep-04	202	378	94	77	56	71	80

P-3 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	350	960	222	143	110	173	312
May-04	320	939	184	148	128	173	306
Jun-04	338	1006	223	138	130	219	296
Jul-04	288	869	112	167	113	223	254
Aug-04	275	807	109	90	131	236	241
Sep-04	240	705	90	72	68	229	246